# **UNITED STATES**

# **SECURITIES AND EXCHANGE COMMISSION**

		Wa	shington	, D.C. 20549		
		]	FORM	I 10-Q		
X	QUARTERLY REPORT	PURSUANT TO SECT	ION 13 OF	R 15(d) OF THE SECURITIE	 S EXCHANGE ACT O	F 1934
		For the quarter	• -	ended September 30, 2024		
	TD ANCITION DEPODT	DUDGUANT TO SECT	0 ION 12 OI		S EVCHANCE ACT O	E 1024
	TRANSITION REPORT			R 15(d) OF THE SECURITIE	S EACHANGE ACT O	Г 1954
			_	from to		
		Comm	ission File	Number: 1-10864		
		United	Health Gro	LTH GROUI oup Incorporated as specified in its charter)	ס	
		Delaware		41-1321939		
		(State or other jurisdiction incorporation or organization		(I.R.S. Employer Identification No.)		
	99	000 Bren Road East		655 New York Avenue NW		
		netonka, Minnesota	55343	Washington, DC	20001	
	(Addre	ss of principal executive offices)	(Zip Code) (800) 32	(Address of principal executive offices) 28-5979	(Zip Code)	
		(Registrant's		mber, including area code)		
ecuriti	es registered pursuant to Section 12(l	b) of the Act:				
	Title of each class		Trading S		Name of each exchange on which	
	Common Stock, \$.01 par valu	ie	UN	NH	New York Stock Exch	nange
	-			by Section 13 or 15(d) of the Securities d (2) has been subject to such filing requ		
	•	•	•	ve Data File required to be submitted pu ant was required to submit such files).	•	on S-T (§232.405
				ler, a non-accelerated filer, a smaller reporting company," and "emerging growth		
arge a	accelerated filer	Accelerated fi	ler	□ Non-ac	ccelerated filer	
malle	r reporting company			Emerg	ing growth company	
	nerging growth company, indicate by ing standards provided pursuant to S	=		o use the extended transition period for	complying with any new or rev	ised financial
dicate	by check mark whether the registrar	nt is a shell company (as defined	l in Rule 12b-	2 of the Exchange Act). Yes $\square$ No $\blacksquare$	]	

As of October 31, 2024, there were 920,284,334 shares of the registrant's Common Stock, \$.01 par value per share, issued and outstanding.

# UNITEDHEALTH GROUP

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# **PART I**

# ITEM 1. FINANCIAL STATEMENTS

# UnitedHealth Group Condensed Consolidated Balance Sheets (Unaudited)

(in millions, except per share data)	Se	ptember 30, 2024	De	cember 31, 2023
Assets				
Current assets:				
Cash and cash equivalents	\$	32,400	\$	25,427
Short-term investments	• •	4,734		4,201
Accounts receivable, net	• •	20,024		21,276
Other current receivables, net	• •	27,461		17,694
Assets under management				3,755
Prepaid expenses and other current assets	• •	7,639		6,084
Total current assets		92,258		78,437
Long-term investments		48,689		47,609
Property, equipment and capitalized software, net		10,139		11,450
Goodwill		105,978		103,732
Other intangible assets, net		23,594		15,194
Other assets		18,651		17,298
Total assets	\$	299,309	\$	273,720
Liabilities, redeemable noncontrolling interests and equity				
Current liabilities:				
Medical costs payable	\$	33,951	\$	32,395
Accounts payable and accrued liabilities	• •	33,080		31,958
Short-term borrowings and current maturities of long-term debt	• •	3,909		4,274
Unearned revenues	• •	3,320		3,355
Other current liabilities	• •	27,305		27,072
Total current liabilities.		101,565		99,054
Long-term debt, less current maturities	• •	74,101		58,263
Deferred income taxes	• •	4,014		3,021
Other liabilities	• •	15,174		14,463
Total liabilities		194,854		174,801
Commitments and contingencies (Note 8)				
Redeemable noncontrolling interests		4,574		4,498
Equity:				
Preferred stock, \$0.001 par value - 10 shares authorized; no shares issued or outstanding	• •			
Common stock, \$0.01 par value - 3,000 shares authorized; 923 and 924 issued and outstanding	• •	9		9
Additional paid-in capital		461		
Retained earnings	• •	96,518		95,774
Accumulated other comprehensive loss	• •	(2,453)		(7,027)
Nonredeemable noncontrolling interests		5,346		5,665
Total equity		99,881		94,421
Total liabilities, redeemable noncontrolling interests and equity	\$	299,309	\$	273,720

# UnitedHealth Group Condensed Consolidated Statements of Operations (Unaudited)

	Three Mor Septen		Nine Mon Septen	
(in millions, except per share data)	2024	2023	2024	2023
Revenues:				
Premiums	\$ 77,442	\$ 72,339	\$ 232,327	\$ 217,599
Products	12,631	10,354	36,751	31,272
Services	9,104	8,671	26,742	25,414
Investment and other income	1,643	997	 3,651	2,910
Total revenues	100,820	92,361	299,471	277,195
Operating costs:				
Medical costs	65,957	59,550	197,150	179,663
Operating costs	13,280	13,855	40,519	41,289
Cost of products sold	11,834	9,423	34,230	28,576
Depreciation and amortization	1,041	1,007	3,058	2,998
Total operating costs	92,112	83,835	274,957	252,526
Earnings from operations	8,708	8,526	24,514	24,669
Interest expense	(1,074)	(834)	(2,903)	(2,416)
Loss on sale of subsidiary and subsidiaries held for sale	(20)	_	(8,331)	_
Earnings before income taxes	7,614	7,692	13,280	22,253
Provision for income taxes	(1,356)	(1,654)	(3,822)	(4,784)
Net earnings	6,258	6,038	9,458	17,469
Earnings attributable to noncontrolling interests	(203)	(197)	(596)	(543)
Net earnings attributable to UnitedHealth Group common shareholders	\$ 6,055	\$ 5,841	\$ 8,862	\$ 16,926
Earnings per share attributable to UnitedHealth Group common shareholders:	 ,	,	 	
Basic	\$ 6.56	\$ 6.31	\$ 9.61	\$ 18.20
Diluted	\$ 6.51	\$ 6.24	\$ 9.53	\$ 18.01
$Basic\ weighted-average\ number\ of\ common\ shares\ outstanding$	923	926	922	930
Dilutive effect of common share equivalents	7	10	8	10
Diluted weighted-average number of common shares outstanding	930	936	930	940
Anti-dilutive shares excluded from the calculation of dilutive effect of common share equivalents	4	6	 6	6

# UnitedHealth Group Condensed Consolidated Statements of Comprehensive Income (Unaudited)

	Three Mor Septem		Nine Mont Septem	
(in millions)	2024	2023	2024	2023
Net earnings	\$ 6,258	\$ 6,038	\$ 9,458	\$ 17,469
Other comprehensive income (loss):				
Gross unrealized gains (losses) on investment securities during the period	1,434	(893)	1,069	(684)
Income tax effect	(328)	204	(243)	156
Total unrealized gains (losses), net of tax	1,106	(689)	826	(528)
Gross reclassification adjustment for net realized (gains) losses included in net earnings	(291)	7	(349)	(27)
Income tax effect	67	 (2)	80	6
Total reclassification adjustment, net of tax	(224)	5	(269)	(21)
Foreign currency translation gains (losses)	88	(354)	(197)	254
Reclassification adjustment for translation losses included in net earnings			4,214	
Total foreign currency translation gains (losses)	88	(354)	4,017	254
Other comprehensive income (loss)	970	(1,038)	4,574	(295)
Comprehensive income	7,228	5,000	14,032	17,174
Comprehensive income attributable to noncontrolling interests	(203)	(197)	(596)	(543)
Comprehensive income attributable to UnitedHealth Group common shareholders	\$ 7,025	\$ 4,803	\$ 13,436	\$ 16,631

# UnitedHealth Group Condensed Consolidated Statements of Changes in Equity (Unaudited)

	Comm	on St	ock					Accumula Comprehe					
Three months ended September 30, (in millions)	Shares	Ar	nount	P	ditional aid-In Capital	Retained Earnings	(Lo	t Unrealized osses) Gains Investments	T	Foreign Currency ranslation osses) Gains	No	nredeemable ncontrolling Interests	Total Equity
Balance at June 30, 2024	921	\$	9	\$	373	\$ 92,400	\$	(2,296)	\$	(1,127)	\$	5,317	\$ 94,676
Net earnings						6,055						155	6,210
Other comprehensive income								882		88			970
Issuances of common stock, and related tax effects	4				842								842
Share-based compensation					208								208
Common share repurchases	(2)				(957)								(957)
Cash dividends paid on common shares (\$2.10 per share)						(1,937)							(1,937)
Redeemable noncontrolling interests fair value and other adjustments					(5)								(5)
Acquisition and other adjustments of nonredeemable noncontrolling interests												28	28
Distribution to nonredeemable noncontrolling interests												(154)	(154)
Balance at September 30, 2024	923	\$	9	\$	461	\$ 96,518	\$	(1,414)	\$	(1,039)	\$	5,346	\$ 99,881
Balance at June 30, 2023	927	\$	9	\$		\$ 89,994	\$	(2,643)	\$	(5,007)	\$	5,015	\$ 87,368
Net earnings						5,841						149	5,990
Other comprehensive loss								(684)		(354)			(1,038)
Issuances of common stock, and related tax effects	1		_		395								395
Share-based compensation					235								235
Common share repurchases	(3)				(588)	(923)							(1,511)
Cash dividends paid on common shares (\$1.88 per share)						(1,739)							(1,739)
Redeemable noncontrolling interests fair value and other adjustments					(42)								(42)
Acquisition and other adjustments of nonredeemable noncontrolling interests												42	42
Distribution to nonredeemable noncontrolling interests												(136)	(136)
Balance at September 30, 2023	925	\$	9	\$		\$ 93,173	\$	(3,327)	\$	(5,361)	\$	5,070	\$ 89,564

# UnitedHealth Group Condensed Consolidated Statements of Changes in Equity (Unaudited)

	Commo	on St	ock					Accumula Comprehe					
Nine months ended September 30, (in millions)	Shares	An	nount	P	ditional aid-In Capital	Retained Earnings	(Lo	Unrealized osses) Gains Investments	Ti	Foreign Currency ranslation osses) Gains	None	edeemable controlling iterests	Total Equity
Balance at January 1, 2024	924	\$	9	\$		\$ 95,774	\$	(1,971)	\$	(5,056)	\$	5,665	\$ 94,421
Net earnings						8,862						462	9,324
Other comprehensive income								557		4,017			4,574
Issuances of common stock, and related tax effects	7		_		1,280								1,280
Share-based compensation					770								770
Common share repurchases	(8)			(	1,528)	(2,517)							(4,045)
Cash dividends paid on common shares (\$6.08 per share)						(5,601)							(5,601)
Redeemable noncontrolling interests fair value and other adjustments					(61)								(61)
Acquisition and other adjustments of nonredeemable noncontrolling interests												(291)	(291)
Distribution to nonredeemable noncontrolling interests												(490)	(490)
Balance at September 30, 2024	923	\$	9	\$	461	\$ 96,518	\$	(1,414)	\$	(1,039)	\$	5,346	\$ 99,881
Balance at January 1, 2023	934	\$	9	\$		\$ 86,156	\$	(2,778)	\$	(5,615)	\$	3,678	\$ 81,450
Net earnings						16,926						401	17,327
Other comprehensive (loss) income								(549)		254			(295)
Issuances of common stock, and related tax effects	4				963								963
Share-based compensation					833								833
Common share repurchases	(13)		_	(	1,663)	(4,886)							(6,549)
Cash dividends paid on common shares (\$5.41 per share)						(5,023)							(5,023)
Redeemable noncontrolling interests fair value and other adjustments					(133)								(133)
Acquisition and other adjustments of nonredeemable noncontrolling interests												1,339	1,339
Distribution to nonredeemable noncontrolling interests												(348)	(348)
Balance at September 30, 2023	925	\$	9	\$		\$ 93,173	\$	(3,327)	\$	(5,361)	\$	5,070	\$ 89,564

# UnitedHealth Group Condensed Consolidated Statements of Cash Flows (Unaudited)

		nths Ended nber 30,
(in millions)	2024	2023
Operating activities		
Net earnings	\$ 9,458	\$ 17,469
Noncash items:		
Depreciation and amortization	3,058	2,998
Deferred income taxes	(234)	(494)
Share-based compensation	831	851
Loss on sale of subsidiary and subsidiaries held for sale	8,331	_
Other, net	(610)	(59)
Net change in other operating items, net of effects from acquisitions and dispositions:	` '	,
Accounts receivable	685	(2,574)
Other assets	(2,988)	
Medical costs payable		3,837
Accounts payable and other liabilities		2,370
Unearned revenues		
Cash flows from operating activities		34,261
Investing activities		
Purchases of investments	(19,951)	(12,998)
Sales of investments	` ' '	3,674
Maturities of investments		6,474
Cash paid for acquisitions and other transactions, net of cash assumed		•
Purchases of property, equipment and capitalized software	` '	
Loans to care providers - cyberattack	` ' '	
Repayments of care provider loans - cyberattack		_
Other, net	•	(721)
Cash flows used for investing activities		
Financing activities		( ,=)
Common share repurchases	(4,028)	(6,500)
Cash dividends paid		
Proceeds from common stock issuances		1,039
Repayments of long-term debt		
(Repayments of) proceeds from short-term borrowings, net	* * * *	
Proceeds from issuance of long-term debt	` ′	6,394
Customer funds administered	,	•
Other, net		
Cash flows from (used for) financing activities		(4,373)
Effect of exchange rate changes on cash and cash equivalents		
Increase in cash and cash equivalents, including cash within businesses held for sale		15,550
Less: cash within businesses held for sale	,	
Net increase in cash and cash equivalents		15,550
Cash and cash equivalents, beginning of period.	,	23,365
Cash and cash equivalents, end of period		\$ 38,915

# UnitedHealth Group Notes to the Condensed Consolidated Financial Statements (Unaudited)

#### 1. Basis of Presentation

UnitedHealth Group Incorporated (individually and together with its subsidiaries, "UnitedHealth Group" and the "Company") is a health care and well-being company with a mission to help people live healthier lives and help make the health system work better for everyone. The Company's two distinct, yet complementary businesses — Optum and UnitedHealthcare — are working to help build a modern, high-performing health system through improved access, affordability, outcomes and experiences for the individuals and organizations the Company is privileged to serve.

The Company has prepared the Condensed Consolidated Financial Statements according to U.S. Generally Accepted Accounting Principles (GAAP) and has included the accounts of UnitedHealth Group and its subsidiaries. The year-end condensed consolidated balance sheet was derived from audited financial statements, but does not include all disclosures required by GAAP. In accordance with the rules and regulations of the U.S. Securities and Exchange Commission (SEC), the Company has omitted certain footnote disclosures that would substantially duplicate the disclosures contained in its annual audited Consolidated Financial Statements. Therefore, these Condensed Consolidated Financial Statements should be read together with the Consolidated Financial Statements and the Notes included in Part II, Item 8, "Financial Statements and Supplementary Data" in the Company's Annual Report on Form 10-K for the year ended December 31, 2023 as filed with the SEC (2023 10-K). The accompanying Condensed Consolidated Financial Statements include all normal recurring adjustments necessary to present the interim financial statements fairly.

#### Use of Estimates

These Condensed Consolidated Financial Statements include certain amounts based on the Company's best estimates and judgments. The Company's most significant estimates relate to estimates and judgments for medical costs payable and goodwill. Certain of these estimates require the application of complex assumptions and judgments, often because they involve matters that are inherently uncertain and will likely change in subsequent periods. The impact of any change in estimates is included in earnings in the period in which the estimate is adjusted.

#### Revenues - Products and Services

As of September 30, 2024 and December 31, 2023, accounts receivable related to products and services were \$9.2 billion and \$8.6 billion, respectively. As of September 30, 2024, revenue expected to be recognized in any future year related to remaining performance obligations, excluding revenue pertaining to contracts having an original expected duration of one year or less, contracts where revenue is recognized as invoiced and contracts with variable consideration related to undelivered performance obligations, was \$13.0 billion, of which approximately half is expected to be recognized in the next three years.

#### Assets Under Management

In July 2024, the Company amended and restated its Medicare Supplement Program with a membership organization (the Medicare Supplement Program). The amendments provide the Company the right to use a trade name and other intellectual property in marketing efforts for Medicare Supplement offerings. Amounts previously reported as assets under management are now included within the Company's Condensed Consolidated Balance Sheet based upon their classification.

For periods prior to the amended and restated Medicare Supplement Program, the Company excluded the effects of certain balance sheet amounts in its Condensed Consolidated Statements of Cash Flows, while these effects are included for periods after the amendments.

# 2. Investments

A summary of debt securities by major security type is as follows:

(in millions)	Amorti Cost		1	Gross Unrealized Gains	τ	Gross Inrealized Losses	Fair Value
September 30, 2024							
Debt securities - available-for-sale:							
U.S. government and agency obligations	\$	5,005	\$	5	\$	(182)	\$ 4,828
State and municipal obligations	,	7,301		23		(256)	7,068
Corporate obligations	2:	3,752		82		(781)	23,053
U.S. agency mortgage-backed securities	9	9,209		21		(600)	8,630
Non-U.S. agency mortgage-backed securities	,	2,832		6		(154)	2,684
Total debt securities - available-for-sale	4:	3,099		137		(1,973)	46,263
Debt securities - held-to-maturity:							
U.S. government and agency obligations		414		1		(2)	413
State and municipal obligations		28				(2)	26
Corporate obligations		22					22
Total debt securities - held-to-maturity		464		1		(4)	461
Total debt securities	\$ 43	3,563	\$	138	\$	(1,977)	\$ 46,724
December 31, 2023							
Debt securities - available-for-sale:							
U.S. government and agency obligations	\$	4,674	\$	3	\$	(234)	\$ 4,443
State and municipal obligations	,	7,636		39		(322)	7,353
Corporate obligations	2:	3,136		67		(1,186)	22,017
U.S. agency mortgage-backed securities	:	3,982		22		(708)	8,296
Non-U.S. agency mortgage-backed securities	,	3,023		3		(240)	2,786
Total debt securities - available-for-sale	4	7,451		134		(2,690)	44,895
Debt securities - held-to-maturity:							
U.S. government and agency obligations		506		1		(6)	501
State and municipal obligations		28				(2)	26
Corporate obligations		69					69
Total debt securities - held-to-maturity		603		1		(8)	596
Total debt securities	\$ 4	3,054	\$	135	\$	(2,698)	\$ 45,491

The Company held \$4.9 billion of equity securities as of September 30, 2024 and December 31, 2023. The Company's investments in equity securities primarily consist of venture investments and employee savings plan related investments. Additionally, the Company's investments included \$1.8 billion and \$1.4 billion of equity method investments primarily in operating businesses in the health care sector as of September 30, 2024 and December 31, 2023, respectively. The allowance for credit losses on held-to-maturity securities at September 30, 2024 and December 31, 2023 was not material.

The amortized cost and fair value of debt securities as of September 30, 2024, by contractual maturity, were as follows:

	Availabl	e-for-Sale	Held-to-	Matu	rity
(in millions)	Amortized Cost	Fair Value	ortized Cost		Fair ⁄alue
Due in one year or less	\$ 4,881	\$ 4,861	\$ 320	\$	319
Due after one year through five years	15,152	14,810	113		114
Due after five years through ten years	10,993	10,432	14		13
Due after ten years	5,032	4,846	17		15
U.S. agency mortgage-backed securities	9,209	8,630			_
Non-U.S. agency mortgage-backed securities	2,832	2,684			
Total debt securities	\$ 48,099	\$ 46,263	\$ 464	\$	461

The fair value of available-for-sale debt securities with gross unrealized losses by major security type and length of time that individual securities have been in a continuous unrealized loss position were as follows:

	 <b>Less Than</b>	12 N	Ionths	 12 Months	or C	reater	 Total		
(in millions)	Fair Value	Uı	Gross realized Losses	Fair Value	U	Gross nrealized Losses	Fair Value		Gross nrealized Losses
September 30, 2024									
Debt securities - available-for-sale:									
U.S. government and agency obligations	\$ 894	\$	(7)	\$ 2,448	\$	(175)	\$ 3,342	\$	(182)
State and municipal obligations	726		(6)	4,278		(250)	5,004		(256)
Corporate obligations	3,499		(18)	12,174		(763)	15,673		(781)
U.S. agency mortgage-backed securities	2,140		(20)	5,018		(580)	7,158		(600)
Non-U.S. agency mortgage-backed securities	 138		(1)	 1,990		(153)	2,128		(154)
Total debt securities - available-for-sale	\$ 7,397	\$	(52)	\$ 25,908	\$	(1,921)	\$ 33,305	\$	(1,973)
December 31, 2023									
Debt securities - available-for-sale:									
U.S. government and agency obligations	\$ 1,270	\$	(7)	\$ 2,077	\$	(227)	\$ 3,347	\$	(234)
State and municipal obligations	907		(7)	4,063		(315)	4,970		(322)
Corporate obligations	1,826		(17)	14,696		(1,169)	16,522		(1,186)
U.S. agency mortgage-backed securities	1,337		(12)	5,069		(696)	6,406		(708)
Non-U.S. agency mortgage-backed securities	279		(6)	2,202		(234)	2,481		(240)
Total debt securities - available-for-sale	\$ 5,619	\$	(49)	\$ 28,107	\$	(2,641)	\$ 33,726	\$	(2,690)

The Company's unrealized losses from debt securities as of September 30, 2024 were generated from approximately 27,000 positions out of a total of 41,000 positions. The Company believes that it will timely collect the principal and interest due on its debt securities that have an amortized cost in excess of fair value. The unrealized losses were primarily caused by interest rate increases and not by unfavorable changes in the credit quality associated with these securities which impacted the Company's assessment on collectability of principal and interest. At each reporting period, the Company evaluates available-for-sale debt securities for any credit-related impairment when the fair value of the investment is less than its amortized cost. The Company evaluated the expected cash flows, the underlying credit quality and credit ratings of the issuers, noting no significant credit deterioration since purchase. As of September 30, 2024, the Company did not have the intent to sell any of the available-for-sale debt securities in an unrealized loss position. Therefore, the Company believes these losses to be temporary. The allowance for credit losses on available-for-sale debt securities at September 30, 2024 and December 31, 2023 was not material.

#### 3. Fair Value

Certain assets and liabilities are measured at fair value in the Condensed Consolidated Financial Statements or have fair values disclosed in the Notes to the Condensed Consolidated Financial Statements. These assets and liabilities are classified into one of three levels of a hierarchy defined by GAAP.

For a description of the methods and assumptions that are used to estimate the fair value and determine the fair value hierarchy classification of each class of financial instrument, see Note 4 of Notes to the Consolidated Financial Statements included in Part II, Item 8, "Financial Statements and Supplementary Data" in the 2023 10-K.

The following table presents a summary of fair value measurements by level and carrying values for items measured at fair value on a recurring basis in the Condensed Consolidated Balance Sheets:

(in millions)	i	oted Prices in Active Markets (Level 1)	Other bservable Inputs (Level 2)	observable Inputs Level 3)	Total Fair and Carrying Value
September 30, 2024		· · · · · · · · · · · · · · · · · · ·			
Cash and cash equivalents	\$	32,230	\$ 170	\$ _	\$ 32,400
Debt securities - available-for-sale:					
U.S. government and agency obligations		4,682	146	_	4,828
State and municipal obligations			7,068	_	7,068
Corporate obligations		27	22,719	307	23,053
U.S. agency mortgage-backed securities			8,630		8,630
Non-U.S. agency mortgage-backed securities			2,684		 2,684
Total debt securities - available-for-sale		4,709	41,247	307	46,263
Equity securities		1,833	25	65	1,923
Total assets at fair value	\$	38,772	\$ 41,442	\$ 372	\$ 80,586
Percentage of total assets at fair value		48 %	51 %	1 %	100 %
December 31, 2023					
Cash and cash equivalents	\$	25,345	\$ 82	\$ 	\$ 25,427
Debt securities - available-for-sale:					
U.S. government and agency obligations		4,167	276		4,443
State and municipal obligations		_	7,353	_	7,353
Corporate obligations		15	21,800	202	22,017
U.S. agency mortgage-backed securities			8,296		8,296
Non-U.S. agency mortgage-backed securities			2,786		 2,786
Total debt securities - available-for-sale		4,182	40,511	202	44,895
Equity securities		2,468	16	69	2,553
Assets under management		1,505	2,140	110	3,755
Total assets at fair value	\$	33,500	\$ 42,749	\$ 381	\$ 76,630
Percentage of total assets at fair value		44 %	55 %	1 %	100 %

There were no transfers in or out of Level 3 financial assets or liabilities during the nine months ended September 30, 2024 or 2023.

The following table presents a summary of fair value measurements by level and carrying values for certain financial instruments not measured at fair value on a recurring basis in the Condensed Consolidated Balance Sheets:

(in millions)	in M	Quoted Prices in Active Markets (Level 1)		in Active Markets		Other Observable Inputs (Level 2)		observable Inputs (Level 3)	Total Fair Value	 Total Carrying Value
<b>September 30, 2024</b>										
Debt securities - held-to-maturity	\$	435	\$	26	\$		\$ 461	\$ 464		
Long-term debt and other financing obligations	\$		\$	75,798	\$		\$ 75,798	\$ 76,780		
December 31, 2023										
Debt securities - held-to-maturity	\$	524	\$	72	\$		\$ 596	\$ 603		
Long-term debt and other financing obligations	\$		\$	59,851	\$	_	\$ 59,851	\$ 61,449		

Nonfinancial assets and liabilities or financial assets and liabilities that are measured at fair value on a nonrecurring basis are subject to fair value adjustments only in certain circumstances, such as when the Company records an impairment. The assets and liabilities within our South American operations held for sale as of September 30, 2024 were measured at the lower of carrying value or fair value less cost to sell. Fair value is measured based upon unobservable amounts, such as estimated selling price derived from Company-specific information and market conditions. There were no other significant fair value adjustments for assets and liabilities recorded during the nine months ended September 30, 2024 or 2023.

# 4. Medical Costs Payable

The following table shows the components of the change in medical costs payable for the nine months ended September 30:

(in millions)	 2024	 2023
Medical costs payable, beginning of period	\$ 32,395	\$ 29,056
Acquisitions (dispositions), net	(755)	1
Reported medical costs:		
Current year	197,750	180,423
Prior years	 (600)	 (760)
Total reported medical costs	 197,150	 179,663
Medical payments:		
Payments for current year	(165,544)	(149,671)
Payments for prior years	 (29,095)	 (26,257)
Total medical payments	(194,639)	(175,928)
Less: medical costs payable included within businesses held for sale	(200)	
Medical costs payable, end of period	\$ 33,951	\$ 32,792

For the nine months ended September 30, 2024 and 2023, prior years' medical cost reserve development included no individual factors that were significant. Medical costs payable included reserves for claims incurred by consumers but not yet reported to the Company of \$24.1 billion and \$22.3 billion at September 30, 2024 and December 31, 2023, respectively.

### 5. Short-Term Borrowings and Long-Term Debt

In March 2024, the Company issued \$6.0 billion of senior unsecured notes consisting of the following:

(in millions, except percentages)	Par Value
4.600% notes due April 2027	\$ 500
4.700% notes due April 2029	400
4.900% notes due April 2031	1,000
5.000% notes due April 2034	1,250
5.375% Notes due April 2054	1,750
5.500% Notes due April 2064	1,100

In July 2024, the Company issued \$12.0 billion of senior unsecured notes consisting of the following:

(in millions, except percentages)	 Par Value
Floating rate notes due July 2026	\$ 500
4.750% notes due July 2026	650
4.800% notes due January 2030	1,250
4.950% notes due January 2032	1,500
5.150% notes due July 2034	2,000
5.500% notes due July 2044	1,500
5.625% notes due July 2054	2,750
5.750% notes due July 2064	1,850

As of September 30, 2024, the Company had \$1.2 billion of commercial paper outstanding, with a weighted-average annual interest rate of 5.4%.

In May 2024, the Company entered into an additional \$3 billion 364-day revolving bank credit facility and a \$5 billion 364-day delayed draw term loan. The \$5 billion 364-day delayed draw term loan was terminated in September 2024. As of September 30, 2024 no amount had been drawn on any of the bank credit facilities.

For more information on the Company's short-term borrowings, debt covenants and long-term debt, see Note 8 of Notes to the Consolidated Financial Statements included in Part II, Item 8, "Financial Statements and Supplementary Data" in the 2023 10-K.

# 6. Other Intangible Assets

The fair values and weighted-average useful lives assigned to intangible assets as a result of transactions completed during the nine months ended September 30, 2024 consisted of the following:

(in millions, except years)	Fair Value	Weighted- Average Useful Life
Customer-related	\$ 1,070	13 years
Trademarks and technology	509	5 years
Other	20	8 years
Total finite-lived	\$ 1,599	11 years
Total indefinite-lived - trade names, trademarks, operating licenses and certificates and other	8,793	
Total intangible assets	\$10,392	

#### 7. Shareholders' Equity

#### Share Repurchase Program

In June 2024, the Company's Board of Directors amended the Company's share repurchase program to authorize the repurchase of up to 35 million shares of Common Stock, in addition to all remaining shares authorized to be repurchased under the Board's 2018 renewal of the program. As of September 30, 2024, the Company had 42 million shares remaining available under its share repurchase authorization.

#### Dividends

In June 2024, the Company's Board of Directors increased the Company's quarterly cash dividend to shareholders to an annual rate of \$8.40 compared to \$7.52 per share, which the Company had paid since June 2023. Declaration and payment of future quarterly dividends is at the discretion of the Board of Directors and may be adjusted as business needs or market conditions change.

The following table provides details of the Company's dividend payments during the nine months ended September 30, 2024:

Payment Date	Amount per Share	Total Amount Paid
		(in millions)
March 19	\$ 1.88	\$ 1,729
June 25	2.10	1,935
September 24	2.10	1,937

#### 8. Commitments and Contingencies

#### **Pending Transactions**

As of September 30, 2024, the Company had entered into transaction agreements in the health care sector, subject to regulatory approval and/or other customary closing conditions. The total anticipated consideration required for these transactions, excluding the payoff of acquired indebtedness, was approximately \$5 billion.

#### Legal Matters

The Company is frequently made party to a variety of legal actions and regulatory inquiries, including class actions and suits brought by members, care providers, consumer advocacy organizations, customers and regulators, relating to the Company's businesses, including management and administration of health benefit plans and other services. These matters include medical malpractice, employment, intellectual property, antitrust, privacy and contract claims and claims related to health care benefits coverage and other business practices.

The Company records liabilities for its estimates of probable costs resulting from these matters where appropriate. Estimates of costs resulting from legal and regulatory matters involving the Company are inherently difficult to predict, particularly where the matters: involve indeterminate claims for monetary damages or may involve fines, penalties or punitive damages; present novel legal theories or represent a shift in regulatory policy; involve a large number of claimants or regulatory bodies; are in the early stages of the proceedings; or could result in a change in business practices. Accordingly, the Company is often unable to estimate the losses or ranges of losses for those matters where there is a reasonable possibility or it is probable a loss may be incurred.

#### Government Investigations, Audits and Reviews

The Company has been involved or is currently involved in various governmental investigations, audits and reviews. These include routine, regular and special investigations, audits and reviews by the Centers for Medicare and Medicaid Services (CMS), state insurance and health and welfare departments, state attorneys general, the Office of the Inspector General, the Office of Personnel Management, the Office for Civil Rights, the Government Accountability Office, the Federal Trade Commission, U.S. Congressional committees, the U.S. Department of Justice (DOJ), the SEC, the Internal Revenue Service, the U.S. Drug Enforcement Administration, the U.S. Department of Labor, the Federal Deposit Insurance Corporation, the Consumer Financial Protection Bureau, the Defense Contract Audit Agency, the Food and Drug Administration and other governmental authorities. Similarly, the Company's international businesses are also subject to investigations, audits and reviews by applicable foreign governments. The Company has also been responding to subpoenas, information requests and investigations from governmental entities. The Company can provide no assurance as to the scope and outcome of these matters and no assurance as to whether its business, financial condition or results of operations will be materially adversely affected. Certain of the Company's businesses have been reviewed or are currently under review, including for, among other matters, compliance with coding and other requirements under the Medicare risk-adjustment model. CMS has selected certain of the

Company's local plans for risk adjustment data validation (RADV) audits to validate the coding practices of and supporting documentation maintained by health care providers and such audits may result in retrospective adjustments to payments made to the Company's health plans.

On February 14, 2017, the DOJ announced its decision to pursue certain claims within a lawsuit initially asserted against the Company and filed under seal by a whistleblower in 2011. The whistleblower's complaint, which was unsealed on February 15, 2017, alleges the Company made improper risk adjustment submissions and violated the False Claims Act. On February 12, 2018, the court granted in part and denied in part the Company's motion to dismiss. In May 2018, the DOJ moved to dismiss the Company's counterclaims, which were filed in March 2018, and moved for partial summary judgment. In March 2019, the court denied the government's motion for partial summary judgment and dismissed the Company's counterclaims without prejudice. The Company cannot reasonably estimate the outcome which may result from this matter given its procedural status.

#### 9. Dispositions and Held for Sale

During the nine months ended September 30, 2024, the Company completed or initiated various business portfolio and asset disposition activities. The Company recorded a loss of \$7.1 billion related to the sale of its Brazil operations, of which \$4.1 billion related to the impact of cumulative foreign currency translation losses previously included in accumulated other comprehensive loss, and a loss of \$1.2 billion related to the reclassification of the Company's remaining South American operations as held for sale, of which \$876 million related to the impact of cumulative foreign currency translation losses. The Company also sold other businesses and assets for \$1.0 billion in total consideration, with a carrying value of \$241 million, and the difference reflected in the Condensed Consolidated Statement of Operations. The sales of the Company's remaining South American assets are expected to close within a year, subject to regulatory and other customary closing conditions. Assets and liabilities held for sale have been included within prepaid and other current assets and other current liabilities on the Condensed Consolidated Balance Sheet, respectively.

The assets and liabilities of the Brazil and held for sale disposal groups as of the date of the sale and as of September 30, 2024, respectively, were as follows:

(in millions)	 Brazil Disposition	usinesses ld for Sale
Assets		
Cash and cash equivalents	\$ 778	\$ 254
Accounts receivable and other current assets	515	652
Long-term investments	788	36
Property, equipment and capitalized software	1,052	674
Deferred tax assets	1,035	
Goodwill and other intangible assets	317	450
Other long-term assets	439	253
Remeasurement of assets of businesses held for sale to fair value less cost to sell <sup>(1)</sup>	 <u> </u>	(1,245)
Total assets	\$ 4,924	\$ 1,074
Liabilities		
Medical costs payable	\$ 701	\$ 200
Accounts payable and other current liabilities	834	395
Other long-term liabilities	136	544
Total liabilities	\$ 1,671	\$ 1,139

Includes the effect of \$876 million of cumulative foreign currency translation losses and \$54 million of noncontrolling interests.

# 10. Segment Financial Information

The Company's four reportable segments are UnitedHealthcare, Optum Health, Optum Insight and Optum Rx. For more information on the Company's segments, see Part I, Item I, "Business" and Note 14 of Notes to the Consolidated Financial Statements included in Part II, Item 8, "Financial Statements and Supplementary Data" in the 2023 10-K.

The following tables present reportable segment financial information:

							0	ptum						
(in millions)	Unit	edHealthcare	Or	otum Health	Opt	um Insight	_0	ptum Rx	Optum minations		Optum	Co El	rporate and liminations	Consolidated
Three Months Ended September 30, 2024													_	
Revenues - unaffiliated customers:														
Premiums	\$	71,624	\$	5,818	\$	_	\$	_	\$ _	\$	5,818	\$	_	\$ 77,442
Products		_		84		41		12,506	_		12,631		_	12,631
Services		2,422		3,953		1,700		1,029		_	6,682			9,104
Total revenues - unaffiliated customers		74,046		9,855		1,741		13,535	_		25,131		_	99,177
Total revenues - affiliated customers.		_		15,448		3,086		20,554	(1,130)		37,958		(37,958)	_
Investment and other income		807		614		104		118			836			1,643
Total revenues	\$	74,853	\$	25,917	\$	4,931	\$	34,207	\$ (1,130)	\$	63,925	\$	(37,958)	\$100,820
Earnings from operations	\$	4,212	\$	2,161	\$	791	\$	1,544	\$ _	\$	4,496	\$		\$ 8,708
Interest expense		_		_		_		_	_		_		(1,074)	(1,074)
Loss on sale of subsidiary and subsidiaries held for sale		(20)												(20)
Earnings before income taxes	\$	4,192	\$	2,161	\$	791	\$	1,544	\$ 	\$	4,496	\$	(1,074)	\$ 7,614
Three Months Ended September 30, 2023														
Revenues - unaffiliated customers:														
Premiums	\$	66,709	\$	5,630	\$	_	\$	_	\$ _	\$	5,630	\$	_	\$ 72,339
Products		_		61		40		10,253	_		10,354		_	10,354
Services		2,550		3,629		1,938		554	 		6,121			8,671
Total revenues - unaffiliated customers		69,259		9,320		1,978		10,807	_		22,105		_	91,364
Total revenues - affiliated customers.		_		14,227		2,964		17,999	(961)		34,229		(34,229)	_
Investment and other income		594		317		35		51			403			997
Total revenues	\$	69,853	\$	23,864	\$	4,977	\$	28,857	\$ (961)	\$	56,737	\$	(34,229)	\$ 92,361
Earnings from operations	\$	4,592	\$	1,568	\$	1,109	\$	1,257	\$ _	\$	3,934	\$		\$ 8,526
Interest expense													(834)	(834)
Earnings before income taxes	\$	4,592	\$	1,568	\$	1,109	\$	1,257	\$	\$	3,934	\$	(834)	\$ 7,692

							c	Optum						
(in millions)	Uni	tedHealthcare	Or	tum Health	Op	tum Insight	(	Optum Rx	El	Optum iminations	Optum		rporate and iminations	Consolidated
Nine Months Ended September 30, 2024						<u> </u>		•			-			
Revenues - unaffiliated customers:														
Premiums	\$	214,867	\$	17,460	\$	_	\$	_	\$	_	\$ 17,460	\$	_	\$232,327
Products		_		205		123		36,423		_	36,751		_	36,751
Services		7,339		12,006		4,807		2,590			19,403			26,742
Total revenues - unaffiliated customers		222,206		29,671		4,930		39,013		_	73,614		_	295,820
Total revenues - affiliated customers.		_		48,641		8,887		58,208		(3,275)	112,461	(	112,461)	_
Investment and other income		1,870		1,386		159		236			1,781			3,651
Total revenues	\$	224,076	\$	79,698	\$	13,976	\$	97,457	\$	(3,275)	\$187,856	\$(	112,461)	\$299,471
Earnings from operations	\$	12,611	\$	5,979	\$	1,827	\$	4,097	\$	_	\$ 11,903	\$		\$ 24,514
Interest expense		_		_		_		_		_	_		(2,903)	(2,903)
Loss on sale of subsidiary and subsidiaries held for sale		(8,331)		_		_		_		_	_		_	(8,331)
Earnings before income taxes	\$	4,280	\$	5,979	\$	1,827	\$	4,097	\$		\$ 11,903	\$	(2,903)	\$ 13,280
Nine Months Ended September 30, 2023														
Revenues - unaffiliated customers:														
Premiums	\$	201,214	\$	16,385	\$	_	\$	_	\$	_	\$ 16,385	\$	_	\$217,599
Products		_		156		119		30,997		_	31,272		_	31,272
Services		7,689		10,259		5,859		1,607	_		17,725			25,414
Total revenues - unaffiliated customers		208,903		26,800		5,978		32,604		_	65,382		_	274,285
Total revenues - affiliated customers.		_		42,947		8,089		52,174		(2,713)	100,497	(	100,497)	_
Investment and other income		1,649		1,038		80		143		_	1,261		_	2,910
Total revenues	\$	210,552	\$	70,785	\$	14,147	\$	84,921	\$	(2,713)	\$167,140	\$(	100,497)	\$277,195
Earnings from operations	\$	13,293	\$	4,869	\$	2,984	\$	3,523	\$		\$ 11,376	\$		\$ 24,669
Interest expense													(2,416)	(2,416)
Earnings before income taxes	\$	13,293	\$	4,869	\$	2,984	\$	3,523	\$		\$ 11,376	\$	(2,416)	\$ 22,253

# ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion should be read together with the accompanying Condensed Consolidated Financial Statements and Notes and with our 2023 10-K, including the Consolidated Financial Statements and Notes included in Part II, Item 8, "Financial Statements and Supplementary Data" in that report. Unless the context indicates otherwise, references to the terms "UnitedHealth Group," the "Company," "we," "our" or "us" used throughout this Management's Discussion and Analysis of Financial Condition and Results of Operations refer to UnitedHealth Group Incorporated and its consolidated subsidiaries.

Readers are cautioned that the statements, estimates, projections or outlook contained in this Management's Discussion and Analysis of Financial Condition and Results of Operations, including discussions regarding financial prospects, economic conditions, trends and uncertainties contained in this Item 2, may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 (PSLRA). These forward-looking statements involve risks and uncertainties that may cause our actual results to differ materially from the results discussed or implied in the forward-looking statements. A description of some of the risks and uncertainties is set forth in Part I, Item 1A, "Risk Factors" in our 2023 10-K and in the discussion below.

#### **EXECUTIVE OVERVIEW**

#### General

UnitedHealth Group is a health care and well-being company with a mission to help people live healthier lives and help make the health system work better for everyone. Our two distinct, yet complementary businesses — Optum and UnitedHealthcare — are working to help build a modern, high-performing health system through improved access, affordability, outcomes and experiences for the individuals and organizations we are privileged to serve.

We have four reportable segments:

- Optum Health;
- Optum Insight;
- Optum Rx; and
- UnitedHealthcare, which includes UnitedHealthcare Employer & Individual, UnitedHealthcare Medicare & Retirement and UnitedHealthcare Community & State.

Further information on our business is presented in Part I, Item 1, "Business" and Part II, Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations" in our 2023 10-K and additional information on our segments can be found in this Item 2 and in Note 10 of Notes to the Condensed Consolidated Financial Statements included in Part I, Item 1 of this report.

#### Change Healthcare Cyberattack

As previously announced, on February 21, 2024, we identified that cybercrime threat actors had gained access to certain Change Healthcare information technology systems. Upon detection of this outside threat, we isolated the impacted systems to protect our partners and customers.

We have made substantial progress in mitigating the impact to consumers and care providers of the unprecedented cyberattack on the U.S. health system and have restored the majority of the affected Change Healthcare services. To support care providers we provided interest-free loans of nearly \$9 billion through September 30, 2024. For the three and nine months ended September 30, 2024, we incurred \$341 million and \$1.7 billion of direct response costs, respectively; including increased medical care expenditures, as we suspended some care management activities to help care providers with their workflow processes; costs associated with providing interest-free loans; notifications of impacted persons; and network restoration. Optum Insight also experienced estimated business disruption impacts of \$134 million and \$747 million for the three and nine months ended September 30, 2024, respectively, reflecting lost revenue while maintaining full readiness of the affected Change Healthcare services. We expect to continue to incur direct response costs and experience business disruption impacts over the remainder of the year, which will continue at a lesser extent in 2025 as we work to bring transaction volumes back to pre-event levels and win new business.

Based upon our ongoing review of the impacted data, we have found files containing protected health information (PHI) or personally identifiable information (PII), which cover a substantial proportion of people in America. In June 2024, Change Healthcare gave public notice of the breach under the Health Insurance Portability and Accountability Act (HIPAA) and began notifying affected customer entities in June and individuals in late July. The investigation of impacted data is ongoing. It is

possible that future risks and uncertainties resulting from the Change Healthcare cyberattack, including risks related to impacted data, litigation, reputational harm, and regulatory actions could adversely affect our financial condition or results of operations.

#### **Business Trends**

Our businesses participate in the United States and certain other international health markets. We expect overall spending on health care to continue to grow in the future, due to inflation, medical technology and pharmaceutical advancement, regulatory requirements, demographic trends in the population and national interest in health and well-being. The rate of market growth may be affected by a variety of factors, including macroeconomic conditions and regulatory changes, which could impact our results of operations, including our continued efforts to control health care costs.

**Pricing Trends.** To price our health care benefits, products and services, we start with our view of expected future costs, including medical cost trends, inflation and labor market dynamics. We frequently evaluate and adjust our approach in each of the local markets we serve, considering all relevant factors, such as product positioning, price competitiveness and environmental, competitive, legislative and regulatory considerations, including minimum medical loss ratio thresholds and similar revenue adjustments. We will continue seeking to balance growth and profitability across all these dimensions.

The commercial risk market remains highly competitive in the small group, large group and individual segments. We expect broad-based competition to continue as the industry adapts to individual and employer needs.

Government programs in the community and senior sector tend to receive lower rates of increase than the commercial market due to governmental budget pressures and lower cost trends.

Medical Cost Trends. Our medical cost trends primarily relate to changes in unit costs, care activity and prescription drug costs. As expected and contemplated in our benefits design, we have continued to observe increased care patterns, primarily related to outpatient procedures for seniors, which may continue in future periods. In the third quarter, we also experienced higher medical costs due to a pronounced upshift in coding intensity by hospitals and an acceleration of the prescribing of certain high-cost specialty medications, primarily those used to treat cardiovascular disease, auto-immune disorders and cancer. We endeavor to mitigate these increases by engaging hospitals, physicians and consumers with information and helping them make clinically sound choices, with the objective of helping them achieve quality, affordable care.

As a result of the Change Healthcare cyberattack, we incurred medical costs related to the impact of the temporary suspension of some care management activities, impacting our UnitedHealthcare and Optum Health businesses, to help care providers with their workflow processes. Early in the second quarter we resumed these activities. For the nine months ended September 30, 2024, medical costs related to the temporary suspension of some care management activities were \$630 million.

*Medicaid Redeterminations.* Medicaid redeterminations have impacted the number of people served through our Medicaid offerings, partially offset by an increase in consumers served through our commercial offerings as we endeavor to ensure that people and families have continued access to care. The Medicaid redetermination process has also caused a timing mismatch between the current health status of people served through Medicaid and state rate updates, which remain well short of current care activity.

#### **Regulatory Trends and Uncertainties**

Medicare Advantage Rates. Medicare Advantage rate notices over the years have at times resulted in industry base rates well below the industry forward medical cost trend. For example, the Final Notices for 2024 and 2025 rates resulted in an industry base rate decrease, both well short of an increasing industry forward medical cost trend, creating continued pressure in the Medicare Advantage program. Further, substantial revisions to the risk adjustment model, which serves to adjust rates to reflect a patient's health status and care resource needs, will result in reduced funding and potentially benefits for people, especially those with some of the greatest health and social challenges.

As a result of ongoing Medicare funding pressures, there are adjustments we can make to partially offset these rate pressures and reductions for a particular period. For example, we can seek to intensify our medical and operating cost management, make changes to the size and composition of our care provider networks, adjust member benefits and implement or increase the member premiums supplementing the monthly payments we receive from the government. Additionally, we decide annually on a county-by-county basis where we will offer Medicare Advantage plans.

#### SELECTED OPERATING PERFORMANCE AND OTHER SIGNIFICANT ITEMS

The following summarizes select third quarter 2024 year-over-year operating comparisons to third quarter 2023 and other financial results.

- Consolidated revenues grew 9%, UnitedHealthcare revenues grew 7% and Optum revenues grew 13%.
- UnitedHealthcare served 2.0 million more people domestically, driven by growth in commercial offerings, partially offset by the impact of Medicaid redeterminations.
- Consolidated earnings from operations of \$8.7 billion compared to \$8.5 billion last year.
- Diluted earnings per common share was \$6.51.
- Cash flows from operations for the nine months ended September 30, 2024 were \$21.8 billion.

# RESULTS SUMMARY

The following table summarizes our consolidated results of operations and other financial information:

(in millions, except percentages and per share	Three Months Ended September 30,					Increase (Decreas		Nine Mon Septem		Increase/ (Decrease)					
data)	202	24		2023		2024 vs. 2	023		2024		2023	2024 vs.		2023	
Revenues:															
Premiums	\$ 77,4	142	\$	72,339	\$	5,103	7 %	\$2	32,327	\$	217,599	\$14,72	3	7 %	
Products	12,6	631		10,354		2,277	22		36,751		31,272	5,47	9	18	
Services	9,1	104		8,671		433	5		26,742		25,414	1,32	3	5	
Investment and other income	1,6	543		997		646	65		3,651		2,910	74	1	25	
Total revenues	100,8	320		92,361		8,459	9	2	99,471		277,195	22,27	5	8	
Operating costs:															
Medical costs	65,9	957		59,550		6,407	11	1	97,150		179,663	17,48	7	10	
Operating costs	13,2	280		13,855		(575)	(4)		40,519		41,289	(77	0)	(2)	
Cost of products sold	11,8	334		9,423		2,411	26		34,230		28,576	5,65	4	20	
Depreciation and amortization	1,0	)41		1,007		34	3		3,058		2,998	6	)	2	
Total operating costs	92,1	112		83,835		8,277	10	2	74,957		252,526	22,43	1	9	
Earnings from operations	8,7	708		8,526		182	2		24,514		24,669	(15:	5)	(1)	
Interest expense	(1,0	)74)		(834)		(240)	29		(2,903)		(2,416)	(48)	7)	20	
Loss on sale of subsidiary and subsidiaries held for sale		(20)		_		(20)	n m		(8,331)		_	(8,33	1)	n m	
Earnings before income taxes	7,6	514		7,692		(78)	(1)		13,280		22,253	(8,97	3)	(40)	
Provision for income taxes	(1,3	356)		(1,654)		298	(18)		(3,822)		(4,784)	96	2	(20)	
Net earnings	6,2	258		6,038		220	4		9,458		17,469	(8,01	1)	(46)	
Earnings attributable to noncontrolling interests	(2	203)		(197)		(6)	3		(596)		(543)	(5:	3)	10	
Net earnings attributable to UnitedHealth Group common shareholders	\$ 6,0	)55	\$	5,841	\$	214	4	\$	8,862	\$	16,926	\$ (8,06	4)	(48)	
Diluted earnings per share attributable to UnitedHealth Group common shareholders	\$ 6	.51	\$	6.24	\$	0.27		\$	9.53	\$	18.01	\$ (8.4	3)		
Medical care ratio (a)	8	5.2 %		82.3%		2.9 %			84.9 %		82.6%	2	3 %		
Operating cost ratio	1	3.2		15.0		(1.8)			13.5		14.9	(1.	4)		
Operating margin		8.6		9.2		(0.6)			8.2		8.9	(0.	7)		
Tax rate	1	7.8		21.5		(3.7)			28.8		21.5	7.	3		
Net earnings margin (b)		6.0		6.3		(0.3)			3.0		6.1	(3.	1)		
Return on equity (c)	26	5.3%		28.0%		(1.7)			13.2%		27.7%	(14.	5)		

nm = not meaningful

<sup>(</sup>a) Medical care ratio (MCR) is calculated as medical costs divided by premium revenue.

<sup>(</sup>b) Net earnings margin attributable to UnitedHealth Group shareholders.

<sup>(</sup>c) Return on equity is calculated as annualized net earnings attributable to UnitedHealth Group common shareholders divided by average shareholders' equity. Average shareholders' equity is calculated using the shareholders' equity balance at the end of the preceding year and the shareholders' equity balances at the end of each of the quarters in the year presented.

#### 2024 RESULTS OF OPERATIONS COMPARED TO 2023 RESULTS OF OPERATIONS

#### **Consolidated Financial Results**

#### Revenues

The increases in revenues were primarily driven by growth in Optum Rx and Optum Health, growth across our UnitedHealthcare domestic offerings and pricing trends, partially offset by decreased UnitedHealthcare international revenue due to the sale of our Brazil operations.

#### Medical Costs and MCR

Medical costs increased primarily due to growth in people served through Medicare Advantage, those with higher acuity needs and domestic commercial offerings. The MCR increased as a result of the revenue effects of the Medicare funding reductions, decreased favorable reserve development and member mix. For the nine months ended September 30, 2024, the MCR also increased due to incremental medical costs for accommodations made to care providers as a result of the Change Healthcare cyberattack.

# **Operating Cost Ratio**

The operating cost ratio decreased primarily due to operating cost management and business portfolio and asset dispositions, partially offset by the impact of our direct response efforts to the Change Healthcare cyberattack and investments to support future growth.

#### Loss on Sale of Subsidiary and Subsidiaries Held for Sale

On February 6, 2024, the Company completed the sale of its Brazil operations. During the nine months ended September 30, 2024, we recorded a loss of \$7.1 billion, of which \$4.1 billion related to the impact of cumulative foreign currency translation losses previously included in accumulated other comprehensive loss.

In the second quarter of 2024, the Company initiated a plan to sell its remaining South American operations, which were classified as held for sale as of September 30, 2024. As a result, the Company recorded a loss of \$1.2 billion, of which \$876 million related to the impact of cumulative foreign currency translation losses.

#### **Reportable Segments**

See Note 10 of Notes to the Condensed Consolidated Financial Statements included in Part I, Item 1 of this report for more information on our segments. We utilize various metrics to evaluate and manage our reportable segments, including people served by UnitedHealthcare by major market segment and funding arrangement, people served by Optum Health and adjusted scripts for Optum Rx. These metrics are the main drivers of revenue, earnings and cash flows at each business. The metrics also allow management and investors to evaluate and understand business mix, including the level and scope of services provided to people, and pricing trends when comparing the metrics to revenue by segment.

The following table presents a summary of the reportable segment financial information:

	Three Months Ended September 30,			Increas (Decreas		Nine Mo Septer			Increase/ (Decrease)		
(in millions, except percentages)	2024		2023	2024 vs. 2	023	2024	2023		023 2024 vs. 2		023
Revenues											
UnitedHealthcare	\$ 74,853	\$	69,853	\$ 5,000	7 %	\$ 224,076	\$	210,552	\$	13,524	6 %
Optum Health	25,917		23,864	2,053	9	79,698		70,785		8,913	13
Optum Insight	4,931		4,977	(46)	(1)	13,976		14,147		(171)	(1)
Optum Rx	34,207		28,857	5,350	19	97,457		84,921		12,536	15
Optum eliminations	(1,130)		(961)	(169)	18	(3,275)		(2,713)		(562)	21
Optum	63,925		56,737	7,188	13	187,856		167,140		20,716	12
Eliminations	(37,958)	(	(34,229)	(3,729)	11	(112,461)	(	100,497)	_(	11,964)	12
Consolidated revenues	\$100,820	\$	92,361	\$ 8,459	9 %	\$ 299,471	\$	277,195	\$ :	22,276	8 %
Earnings from operations											
UnitedHealthcare	\$ 4,212	\$	4,592	\$ (380)	(8)%	\$ 12,611	\$	13,293	\$	(682)	(5)%
Optum Health	2,161		1,568	593	38	5,979		4,869		1,110	23
Optum Insight	791		1,109	(318)	(29)	1,827		2,984		(1,157)	(39)
Optum Rx	1,544		1,257	287	23	4,097		3,523		574	16
Optum	4,496		3,934	562	14	11,903		11,376		527	5
Consolidated earnings from operations	\$ 8,708	\$	8,526	\$ 182	2 %	\$ 24,514	\$	24,669	\$	(155)	(1)%
Operating margin											
UnitedHealthcare	5.6 %		6.6 %	(1.0)%		5.6 %	)	6.3 %		(0.7)%	
Optum Health	8.3		6.6	1.7		7.5		6.9		0.6	
Optum Insight	16.0		22.3	(6.3)		13.1		21.1		(8.0)	
Optum Rx	4.5		4.4	0.1		4.2		4.1		0.1	
Optum	7.0		6.9	0.1		6.3		6.8		(0.5)	
Consolidated operating margin	8.6 %		9.2 %	(0.6)%		8.2 %	)	8.9 %		(0.7)%	

# UnitedHealthcare

The following table summarizes UnitedHealthcare revenues by business:

		nths Ended iber 30,	Increa (Decre			ths Ended aber 30,	Increa (Decre	
(in millions, except percentages)	2024	2023	2024 vs.	2023	2024	2023	2024 vs.	2023
UnitedHealthcare Employer & Individual - Domestic	\$ 18,985	\$ 16,854	\$ 2,131	13 %	\$ 55,470	\$ 50,157	\$ 5,313	11 %
UnitedHealthcare Employer & Individual - Global	769	2,417	(1,648)	(68)	2,892	6,905	(4,013)	(58)
UnitedHealthcare Employer & Individual - Total	19,754	19,271	483	3	58,362	57,062	1,300	2
UnitedHealthcare Medicare & Retirement	34,904	32,022	2,882	9	105,294	97,468	7,826	8
UnitedHealthcare Community & State	20,195	18,560	1,635	9	60,420	56,022	4,398	8
Total UnitedHealthcare revenues	\$ 74,853	\$ 69,853	\$ 5,000	7 %	\$224,076	\$210,552	\$13,524	6 %

The following table summarizes the number of people served by our UnitedHealthcare businesses, by major market segment and funding arrangement:

	Septeml	ber 30,	Increase/(Decrease)	
(in thousands, except percentages)	2024 2023		2024 vs. 2023	
Commercial - Domestic:				
Risk-based	8,900	8,120	780	10 %
Fee-based.	20,830	19,130	1,700	9
Total Commercial - Domestic	29,730	27,250	2,480	9
Medicare Advantage	7,810	7,645	165	2
Medicaid	7,450	8,065	(615)	(8)
Medicare Supplement (Standardized)	4,340	4,345	(5)	_
Total Community and Senior	19,600	20,055	(455)	(2)
Total UnitedHealthcare - Domestic Medical	49,330	47,305	2,025	4
Commercial - Global	1,335	5,475	(4,140)	(76)
Total UnitedHealthcare - Medical	50,665	52,780	(2,115)	(4)%
Supplemental Data:				
Medicare Part D stand-alone	3,055	3,335	(280)	(8)%

UnitedHealthcare's revenues increased due to growth in the number of people served through Medicare Advantage, domestic commercial offerings and those with higher acuity needs, partially offset by decreased people served globally due to the sale of our Brazil operations and Medicaid offerings due to continued redeterminations. Earnings from operations decreased due to Medicare Advantage funding reductions, the impacts of Medicaid redeterminations and decreased favorable reserve development, partially offset by the factors impacting revenue above. For the nine months ended September 30, 2024, earnings from operations also decreased due to incremental medical costs for accommodations to support care providers as a result of the Change Healthcare cyberattack.

#### **Optum**

Total revenues increased due to growth at Optum Rx and Optum Health. Earnings from operations increased at Optum Health and Optum Rx, partially offset by the impacts of the Change Healthcare cyberattack. The results by segment were as follows:

#### **Optum Health**

Revenues at Optum Health increased primarily due to organic growth in patients served under value-based care arrangements. Earnings from operations increased due to cost management initiatives, business portfolio and asset dispositions and increased investment income, partially offset by Medicare Advantage funding reductions and costs associated with serving newly added patients under value-based care arrangements. Optum Health served approximately 104 million people and 103 million people as of September 30, 2024 and September 30, 2023, respectively.

#### **Optum Insight**

Revenues at Optum Insight decreased due the business disruption impacts from the Change Healthcare cyberattack, partially offset by growth in technology services. Earnings from operations decreased primarily due to the business disruption impacts and direct response costs related to the Change Healthcare cyberattack, partially offset by growth in business services.

# Optum Rx

Revenues and earnings from operations at Optum Rx increased due to higher script volumes from both new clients and growth in existing clients and growth in pharmacy services. Earnings from operations also increased due to operating cost efficiencies and supply chain initiatives. Optum Rx fulfilled 407 million and 383 million adjusted scripts in the third quarters of 2024 and 2023, respectively.

#### LIQUIDITY, FINANCIAL CONDITION AND CAPITAL RESOURCES

Liquidity

Summary of our Major Sources and Uses of Cash and Cash Equivalents

Issuances of short-term borrowings and long-term debt, net of repayments         15,120         5,848         9,272           Proceeds from common stock issuances         1,611         1,039         572           Customer funds administered         —         2,037         (2,037)           Sales and maturities of investments, net of purchases         1,852         —         1,852           Repayments of care provider loans - cyberattack         3,189         —         3,189           Total sources of cash         43,607         43,185         422           Uses of cash:         —         (4,028)         (6,500)         2,472           Cash paid for acquisitions and other transactions, net of cash assumed         (11,674)         (8,389)         (3,285)           Purchases of investments, net of sales and maturities         —         (2,850)         2,850           Purchases of property, equipment and capitalized software         (2,587)         (2,427)         (160)           Cash dividends paid         (5,601)         (5,023)         (578)           Loans to care providers - cyberattack         (8,904)         —         (8,904)           Customer funds administered         (1,059)         —         (1,059)           Other         (2,497)         (2,495)         (2,295)		Nine Mon Septem	Increase/ (Decrease)		
Cash provided by operating activities         \$ 21,835         \$ 34,261         \$ (12,426)           Issuances of short-term borrowings and long-term debt, net of repayments         15,120         5,848         9,272           Proceeds from common stock issuances         1,611         1,039         572           Customer funds administered         — 2,037         (2,037)           Sales and maturities of investments, net of purchases         1,852         — 1,852           Repayments of care provider loans - cyberattack         3,189         — 3,189           Total sources of cash         43,607         43,185         422           Uses of cash:         — 40,281         (6,500)         2,472           Cash paid for acquisitions and other transactions, net of cash assumed         (11,674)         (8,389)         (3,285)           Purchases of investments, net of sales and maturities         — (2,850)         2,850           Purchases of property, equipment and capitalized software         (2,587)         (2,427)         (160)           Cash dividends paid         (5,601)         (5,023)         (578)           Loans to care providers - cyberattack         (8,904)         — (8,904)           Customer funds administered         (1,059)         — (1,059)           Other         (2,497)         (2,495	(in millions)	2024	2023	2024 vs. 2023	
Issuances of short-term borrowings and long-term debt, net of repayments         15,120         5,848         9,272           Proceeds from common stock issuances         1,611         1,039         572           Customer funds administered         —         2,037         (2,037)           Sales and maturities of investments, net of purchases         1,852         —         1,852           Repayments of care provider loans - cyberattack         3,189         —         3,189           Total sources of cash         43,607         43,185         422           Uses of cash:         —         (4,028)         (6,500)         2,472           Cash paid for acquisitions and other transactions, net of cash assumed         (11,674)         (8,389)         (3,285)           Purchases of investments, net of sales and maturities         —         (2,850)         2,850           Purchases of property, equipment and capitalized software         (2,587)         (2,427)         (160)           Cash dividends paid         (5,601)         (5,023)         (578)           Loans to care providers - cyberattack         (8,904)         —         (8,904)           Customer funds administered         (1,059)         —         (1,059)           Other         (2,497)         (2,495)         (2,24)	Sources of cash:				
Proceeds from common stock issuances         1,611         1,039         572           Customer funds administered         —         2,037         (2,037)           Sales and maturities of investments, net of purchases         1,852         —         1,852           Repayments of care provider loans - cyberattack         3,189         —         3,189           Total sources of cash         43,607         43,185         422           Uses of cash:         —         (4,028)         (6,500)         2,472           Cash paid for acquisitions and other transactions, net of cash assumed         (11,674)         (8,389)         (3,285)           Purchases of investments, net of sales and maturities         —         (2,850)         2,850           Purchases of property, equipment and capitalized software         (2,587)         (2,427)         (160)           Cash dividends paid         (5,601)         (5,023)         (578)           Loans to care providers - cyberattack         (8,904)         —         (8,904)           Customer funds administered         (1,059)         —         (1,059)           Other         (2,497)         (2,497)         (2,495)         (2)           Total uses of cash         (30,350)         (27,684)         (8,666)           <	Cash provided by operating activities	\$ 21,835	\$ 34,261	\$ (12,426)	
Customer funds administered         —         2,037         (2,037)           Sales and maturities of investments, net of purchases         1,852         —         1,852           Repayments of care provider loans - cyberattack         3,189         —         3,189           Total sources of cash         43,607         43,185         422           Uses of cash:         —         (4,028)         (6,500)         2,472           Cash paid for acquisitions and other transactions, net of cash assumed         (11,674)         (8,389)         (3,285)           Purchases of investments, net of sales and maturities         —         (2,850)         2,850           Purchases of property, equipment and capitalized software         (2,587)         (2,427)         (160)           Cash dividends paid         (5,601)         (5,023)         (578)           Loans to care providers - cyberattack         (8,904)         —         (8,904)           Customer funds administered         (1,059)         —         (1,059)           Other         (2,497)         (2,495)         (2)           Total uses of cash         (36,350)         (27,684)         (8,666)           Effect of exchange rate changes on cash and cash equivalents         (30)         49         (79)           I	Issuances of short-term borrowings and long-term debt, net of repayments	15,120	5,848	9,272	
Sales and maturities of investments, net of purchases       1,852       —       1,852         Repayments of care provider loans - cyberattack       3,189       —       3,189         Total sources of cash       43,607       43,185       422         Uses of cash:       —       (4,028)       (6,500)       2,472         Cash paid for acquisitions and other transactions, net of cash assumed       (11,674)       (8,389)       (3,285)         Purchases of investments, net of sales and maturities       —       (2,850)       2,850         Purchases of property, equipment and capitalized software       (2,587)       (2,427)       (160)         Cash dividends paid       (5,601)       (5,023)       (578)         Loans to care providers - cyberattack       (8,904)       —       (8,904)         Customer funds administered       (1,059)       —       (1,059)         Other       (2,497)       (2,495)       (2)         Total uses of cash       (36,350)       (27,684)       (8,666)         Effect of exchange rate changes on cash and cash equivalents       (30)       49       (79)         Increase in cash and cash equivalents, including cash classified within assets held for sale       \$7,227       \$15,550       \$ (8,323)         Less: net increase in cash classi	Proceeds from common stock issuances	1,611	1,039	572	
Repayments of care provider loans - cyberattack         3,189         —         3,189           Total sources of cash         43,607         43,185         422           Uses of cash:         —         (4,028)         (6,500)         2,472           Common stock repurchases         —         (4,028)         (6,500)         2,472           Cash paid for acquisitions and other transactions, net of cash assumed         (11,674)         (8,389)         (3,285)           Purchases of investments, net of sales and maturities         —         (2,850)         2,850           Purchases of property, equipment and capitalized software         (2,587)         (2,427)         (160)           Cash dividends paid         (5,601)         (5,023)         (578)           Loans to care providers - cyberattack         (8,904)         —         (8,904)           Customer funds administered         (1,059)         —         (1,059)           Other         (2,497)         (2,495)         (2)           Total uses of cash         (36,350)         (27,684)         (8,666)           Effect of exchange rate changes on cash and cash equivalents         (30)         49         (79)           Increase in cash and cash equivalents, including cash classified within assets held for sale         (254)         —	Customer funds administered	_	2,037	(2,037)	
Total sources of cash         43,607         43,185         422           Uses of cash:         Common stock repurchases         (4,028) (6,500) 2,472           Cash paid for acquisitions and other transactions, net of cash assumed         (11,674) (8,389) (3,285)         2,850           Purchases of investments, net of sales and maturities         — (2,850) (2,427) (160)         2,850           Purchases of property, equipment and capitalized software         (2,587) (2,427) (160)         (5,601) (5,023) (578)           Loans to care providers - cyberattack         (8,904) — (8,904)         — (8,904)           Customer funds administered         (1,059) — (1,059)         — (1,059)           Other         (2,497) (2,495) (2,495)         (2)           Total uses of cash         (36,350) (27,684) (8,666)         (8,666)           Effect of exchange rate changes on cash and cash equivalents         (30) 49 (79)         (79)           Increase in cash and cash equivalents, including cash classified within assets held for sale         \$7,227 \$15,550 \$ (8,323)         (8,323)           Less: net increase in cash classified within assets held for sale         (254) — (254)         — (254)	Sales and maturities of investments, net of purchases	1,852	_	1,852	
Uses of cash:         Common stock repurchases       (4,028)       (6,500)       2,472         Cash paid for acquisitions and other transactions, net of cash assumed       (11,674)       (8,389)       (3,285)         Purchases of investments, net of sales and maturities       —       (2,850)       2,850         Purchases of property, equipment and capitalized software       (2,587)       (2,427)       (160)         Cash dividends paid       (5,601)       (5,023)       (578)         Loans to care providers - cyberattack       (8,904)       —       (8,904)         Customer funds administered       (1,059)       —       (1,059)         Other       (2,497)       (2,495)       (2)         Total uses of cash       (36,350)       (27,684)       (8,666)         Effect of exchange rate changes on cash and cash equivalents       (30)       49       (79)         Increase in cash and cash equivalents, including cash classified within assets held for sale       \$7,227       \$15,550       \$8,323         Less: net increase in cash classified within assets held for sale       (254)       —       (254)	Repayments of care provider loans - cyberattack	3,189		3,189	
Common stock repurchases       (4,028)       (6,500)       2,472         Cash paid for acquisitions and other transactions, net of cash assumed       (11,674)       (8,389)       (3,285)         Purchases of investments, net of sales and maturities       — (2,850)       2,850         Purchases of property, equipment and capitalized software       (2,587)       (2,427)       (160)         Cash dividends paid       (5,601)       (5,023)       (578)         Loans to care providers - cyberattack       (8,904)       —       (8,904)         Customer funds administered       (1,059)       —       (1,059)         Other       (2,497)       (2,495)       (2         Total uses of cash       (36,350)       (27,684)       (8,666)         Effect of exchange rate changes on cash and cash equivalents       (30)       49       (79)         Increase in cash and cash equivalents, including cash classified within assets held for sale       \$ 7,227       \$ 15,550       \$ (8,323)         Less: net increase in cash classified within assets held for sale       (254)       —       (254)	Total sources of cash	43,607	43,185	422	
Cash paid for acquisitions and other transactions, net of cash assumed  (11,674) (8,389) (3,285)  Purchases of investments, net of sales and maturities  — (2,850) 2,850  Purchases of property, equipment and capitalized software  (2,587) (2,427) (160)  Cash dividends paid  (5,601) (5,023) (578)  Loans to care providers - cyberattack  (8,904) — (8,904)  Customer funds administered  (1,059) — (1,059)  Other  (2,497) (2,495) (2)  Total uses of cash  (36,350) (27,684) (8,666)  Effect of exchange rate changes on cash and cash equivalents  (30) 49 (79)  Increase in cash and cash equivalents, including cash classified within assets held for sale  (254) — (254)	Uses of cash:				
Purchases of investments, net of sales and maturities         —         (2,850)         2,850           Purchases of property, equipment and capitalized software         (2,587)         (2,427)         (160)           Cash dividends paid         (5,601)         (5,023)         (578)           Loans to care providers - cyberattack         (8,904)         —         (8,904)           Customer funds administered         (1,059)         —         (1,059)           Other         (2,497)         (2,495)         (2)           Total uses of cash         (36,350)         (27,684)         (8,666)           Effect of exchange rate changes on cash and cash equivalents         (30)         49         (79)           Increase in cash and cash equivalents, including cash classified within assets held for sale         \$7,227         \$15,550         \$ (8,323)           Less: net increase in cash classified within assets held for sale         (254)         —         (254)	Common stock repurchases	(4,028)	(6,500)	2,472	
Purchases of property, equipment and capitalized software (2,587) (2,427) (160) Cash dividends paid (5,601) (5,023) (578) Loans to care providers - cyberattack (8,904) — (8,904) Customer funds administered (1,059) — (1,059) Other (2,497) (2,495) (2) Total uses of cash (36,350) (27,684) (8,666) Effect of exchange rate changes on cash and cash equivalents (30) 49 (79) Increase in cash and cash equivalents, including cash classified within assets held for sale (254) — (254) Less: net increase in cash classified within assets held for sale (254) — (254)	Cash paid for acquisitions and other transactions, net of cash assumed	(11,674)	(8,389)	(3,285)	
Cash dividends paid       (5,601)       (5,023)       (578)         Loans to care providers - cyberattack       (8,904)       —       (8,904)         Customer funds administered       (1,059)       —       (1,059)         Other       (2,497)       (2,495)       (2)         Total uses of cash       (36,350)       (27,684)       (8,666)         Effect of exchange rate changes on cash and cash equivalents       (30)       49       (79)         Increase in cash and cash equivalents, including cash classified within assets held for sale       \$ 7,227       \$ 15,550       \$ (8,323)         Less: net increase in cash classified within assets held for sale       (254)       —       (254)	Purchases of investments, net of sales and maturities	_	(2,850)	2,850	
Loans to care providers - cyberattack (8,904) — (8,904) Customer funds administered (1,059) — (1,059) Other (2,497) (2,495) (2) Total uses of cash (36,350) (27,684) (8,666) Effect of exchange rate changes on cash and cash equivalents (30) 49 (79) Increase in cash and cash equivalents, including cash classified within assets held for sale (254) — (254) Less: net increase in cash classified within assets held for sale	Purchases of property, equipment and capitalized software	(2,587)	(2,427)	(160)	
Customer funds administered(1,059)—(1,059)Other(2,497)(2,495)(2)Total uses of cash(36,350)(27,684)(8,666)Effect of exchange rate changes on cash and cash equivalents(30)49(79)Increase in cash and cash equivalents, including cash classified within assets held for sale\$7,227\$15,550\$ (8,323)Less: net increase in cash classified within assets held for sale(254)—(254)	Cash dividends paid	(5,601)	(5,023)	(578)	
Other(2,497)(2,495)(2)Total uses of cash(36,350)(27,684)(8,666)Effect of exchange rate changes on cash and cash equivalents(30)49(79)Increase in cash and cash equivalents, including cash classified within assets held for sale\$7,227\$15,550\$ (8,323)Less: net increase in cash classified within assets held for sale(254)—(254)	Loans to care providers - cyberattack	(8,904)	_	(8,904)	
Total uses of cash (36,350) (27,684) (8,666)  Effect of exchange rate changes on cash and cash equivalents (30) 49 (79)  Increase in cash and cash equivalents, including cash classified within assets held for sale \$7,227 \\$15,550 \\$ (8,323)  Less: net increase in cash classified within assets held for sale (254) — (254)	Customer funds administered	(1,059)	_	(1,059)	
Effect of exchange rate changes on cash and cash equivalents (30) 49 (79) Increase in cash and cash equivalents, including cash classified within assets held for sale \$7,227 \\$15,550 \\$ (8,323) Less: net increase in cash classified within assets held for sale (254) — (254)	Other	(2,497)	(2,495)	(2)	
Increase in cash and cash equivalents, including cash classified within assets held for sale \$7,227 \\$15,550 \\$ (8,323)  Less: net increase in cash classified within assets held for sale (254) — (254)	Total uses of cash	(36,350)	(27,684)	(8,666)	
Less: net increase in cash classified within assets held for sale	Effect of exchange rate changes on cash and cash equivalents	(30)	49	(79)	
	Increase in cash and cash equivalents, including cash classified within assets held for sale	\$ 7,227	\$ 15,550	\$ (8,323)	
Net increase in cash and cash equivalents \$ 6,973 \$ 15,550 \$ (8,577)	Less: net increase in cash classified within assets held for sale	(254)		(254)	
	Net increase in cash and cash equivalents	\$ 6,973	\$ 15,550	\$ (8,577)	

#### 2024 Cash Flows Compared to 2023 Cash Flows

Decreased cash flows provided by operating activities were primarily driven by the receipt of the October CMS premium payment of \$11.9 billion in September 2023 and Change Healthcare cyberattack response actions. Other significant changes in sources or uses of cash year-over-year included increased net issuances of short-term borrowings and long-term debt, net sales and maturities of investments and decreased share repurchases, offset by loans to care providers in response to the Change Healthcare cyberattack, increased cash paid for acquisitions and other transactions and decreased customer funds administered.

#### **Financial Condition**

As of September 30, 2024, our cash, cash equivalent, available-for-sale debt securities and equity securities balances of \$83.5 billion included approximately \$32.4 billion of cash and cash equivalents (of which \$5.2 billion was available for general corporate use), \$46.3 billion of debt securities and \$4.9 billion of investments in equity securities. Given the significant portion of our portfolio held in cash and cash equivalents, we do not anticipate fluctuations in the aggregate fair value of our financial assets to have a material impact on our liquidity or capital position. Our available-for-sale debt securities portfolio had a weighted-average duration of 4.0 years and a weighted-average credit rating of "Double A" as of September 30, 2024. When multiple credit ratings are available for an individual security, the average of the available ratings is used to determine the weighted-average credit rating.

#### **Capital Resources and Uses of Liquidity**

In addition to cash flows from operations and cash and cash equivalent balances available for general corporate use, our capital resources and uses of liquidity are as follows:

Cash Requirements. A summary of our cash requirements as of December 31, 2023 was disclosed in Part II, Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations" in our 2023 10-K. During the nine months ended September 30, 2024, there were no material changes to this previously disclosed information outside the ordinary course of business. We believe our capital resources are sufficient to meet future, short-term and long-term, liquidity needs. We continually evaluate opportunities to expand our operations, including through internal development of new products, programs and technology applications and business combinations.

Short-Term Borrowings. Our revolving bank credit facilities provide liquidity support for our commercial paper borrowing program, which facilitates the private placement of unsecured debt through independent broker-dealers, and are available for general corporate purposes. For more information on our commercial paper and bank credit facilities, see Note 5 of Notes to the Condensed Consolidated Financial Statements included in Part I, Item 1 of this report and Note 8 of Notes to the Consolidated Financial Statements included in Part II, Item 8, "Financial Statements and Supplementary Data" in our 2023 10-K.

Our revolving bank credit facilities contain various covenants, including covenants requiring us to maintain a defined debt to debt-plus-shareholders' equity ratio of not more than 60%. As of September 30, 2024, our debt to debt-plus-shareholders' equity ratio, as defined and calculated under the credit facilities, was approximately 43%.

Long-Term Debt. Periodically, we access capital markets and issue long-term debt for general corporate purposes, such as to meet our working capital requirements, to refinance debt, to finance acquisitions or for share repurchases. For more information on our long-term debt, see Note 5 of Notes to the Condensed Consolidated Financial Statements included in Part I, Item 1 of this report and Note 8 of Notes to the Consolidated Financial Statements included in Part II, Item 8, "Financial Statements and Supplementary Data" in our 2023 10-K.

*Credit Ratings.* Our credit ratings as of September 30, 2024 were as follows:

_	Moody's		S&P	Global	Fit	tch	A.M. Best	
	Ratings	Outlook	Ratings Outlook		Ratings Outlook		Ratings	Outlook
Senior unsecured debt	A2	Stable	A+	Stable	A	Stable	A	Stable
Commercial paper	P-1	n/a	A-1	n/a	F1	n/a	AMB-1+	n/a

The availability of financing in the form of debt or equity is influenced by many factors, including our profitability, operating cash flows, debt levels, credit ratings, debt covenants and other contractual restrictions, regulatory requirements and economic and market conditions. A significant downgrade in our credit ratings or adverse conditions in the capital markets may increase the cost of borrowing for us or limit our access to capital.

Share Repurchase Program. During the nine months ended September 30, 2024, we repurchased approximately 7.7 million shares at an average price of \$521.21 per share. In June 2024, our Board of Directors amended our share repurchase program to authorize the repurchase of up to 35 million shares of Common Stock, in addition to all remaining shares authorized to be repurchased under the Board's 2018 renewal of the program. As of September 30, 2024, we had Board of Directors' authorization to purchase up to 42 million shares of our common stock. The Board of Directors from time to time may further amend the share repurchase program in order to increase the authorized number of shares which may be repurchased under the program.

**Dividends.** In June 2024, our Board of Directors increased our quarterly cash dividend to an annual rate of \$8.40 compared to \$7.52 per share, which we had paid since June 2023. For more information on our dividend, see Note 7 of Notes to the Condensed Consolidated Financial Statements included in Part I, Item 1 of this report.

**Pending Transactions.** As of September 30, 2024, the Company had entered into transaction agreements in the health care sector, subject to regulatory approval and/or other customary closing conditions. The total anticipated consideration required for these transactions, excluding the payoff of acquired indebtedness, was approximately \$5 billion.

For additional liquidity discussion, see Note 10 of Notes to the Consolidated Financial Statements included in Part II, Item 8, "Financial Statements and Supplementary Data" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" included in Part II, Item 7 in our 2023 10-K.

#### RECENTLY ISSUED ACCOUNTING STANDARDS

There are no recently issued accounting standards that are expected to have a material impact on our Condensed Consolidated Financial Statements.

#### CRITICAL ACCOUNTING ESTIMATES

In preparing our Condensed Consolidated Financial Statements, we are required to make judgments, assumptions and estimates, which we believe are reasonable and prudent based on the available facts and circumstances. These judgments, assumptions and estimates affect certain of our revenues and expenses and their related balance sheet accounts and disclosure of our contingent liabilities. We base our assumptions and estimates primarily on historical experience and consider known and projected trends. On an ongoing basis, we re-evaluate our selection of assumptions and the method of calculating our estimates. Actual results, however, may materially differ from our calculated estimates, and this difference would be reported in our current operations.

Our critical accounting estimates include medical costs payable and goodwill. For a detailed description of our critical accounting estimates, see "Management's Discussion and Analysis of Financial Condition and Results of Operations" included in Part II, Item 7 in our 2023 10-K. For a detailed discussion of our significant accounting policies, see Note 2 of Notes to the Consolidated Financial Statements included in Part II, Item 8, "Financial Statements and Supplementary Data" in our 2023 10-K.

#### FORWARD-LOOKING STATEMENTS

The statements, estimates, projections, guidance or outlook contained in this document include "forward-looking" statements which are intended to take advantage of the "safe harbor" provisions of the federal securities laws. The words "believe," "expect," "intend," "estimate," "anticipate," "forecast," "outlook," "plan," "project," "should" and similar expressions identify forward-looking statements. These statements may contain information about financial prospects, economic conditions and trends and involve risks and uncertainties. Actual results could differ materially from those that management expects, depending on the outcome of certain factors including: our ability to effectively estimate, price for and manage medical costs; new or changes in existing health care laws or regulations, or their enforcement or application; cyberattacks, other privacy/data security incidents, or our failure to comply with related regulations; reductions in revenue or delays to cash flows received under government programs; changes in Medicare, the CMS star ratings program or the application of risk adjustment data validation audits; the DOJ's legal action relating to the risk adjustment submission matter; our ability to maintain and achieve improvement in quality scores impacting revenue; failure to maintain effective and efficient information systems or if our technology products do not operate as intended; risks and uncertainties associated with our businesses providing pharmacy care services; competitive pressures, including our ability to maintain or increase our market share; changes in or challenges to our public sector contract awards; failure to achieve targeted operating cost productivity improvements; failure to develop and maintain satisfactory relationships with health care payers, physicians, hospitals and other service providers; the impact of potential changes in tax laws and regulations; increases in costs and other liabilities associated with litigation, government investigations, audits or reviews; failure to complete, manage or integrate strategic transactions; risk and uncertainties associated with the continuing sale of operations in South America; risks associated with public health crises arising from largescale medical emergencies, pandemics, natural disasters and other extreme events; failure to attract, develop, retain, and manage the succession of key employees and executives; our investment portfolio performance; impairment of our goodwill and intangible assets; failure to protect proprietary rights to our databases, software and related products; downgrades in our credit ratings; and our ability to obtain sufficient funds from our regulated subsidiaries or from external financings to fund our obligations, reinvest in our business, maintain our debt to total capital ratio at targeted levels, maintain our quarterly dividend payment cycle, or continue repurchasing shares of our common stock.

This above list is not exhaustive. We discuss these matters, and certain risks that may affect our business operations, financial condition and results of operations, more fully in our filings with the SEC, including our reports on Forms 10-K, 10-Q and 8-K. By their nature, forward-looking statements are not guarantees of future performance or results and are subject to risks, uncertainties and assumptions that are difficult to predict or quantify. Actual results may vary materially from expectations expressed or implied in this document or any of our prior communications. You should not place undue reliance on forward-looking statements, which speak only as of the date they are made. We do not undertake to update or revise any forward-looking statements, except as required by law.

#### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We manage exposure to market interest rates by diversifying investments across different fixed-income market sectors and debt across maturities, as well as by matching a portion of our floating-rate assets and liabilities, either directly or through the use of interest rate swap contracts. Unrealized gains and losses on investments in available-for-sale debt securities are reported in comprehensive income.

The following table summarizes the impact of hypothetical changes in market interest rates across the entire yield curve by 1% point or 2% points as of September 30, 2024 on our investment income and interest expense per annum, and the fair value of our investments and debt (in millions, except percentages):

	September 30, 2024							
Increase (Decrease) in Market Interest Rate		Investment Income Per Annum		Interest Expense Per Annum		Fair Value of Financial Assets	F	Fair Value of Financial Liabilities
2 %	\$	824	\$	457	\$	(3,773)	\$	(10,539)
1		412		229		(1,936)		(5,745)
(1)		(412)		(212)		2,015		7,016
(2)		(824)		(423)		4,083		15,514

Note: The impact of hypothetical changes in interest rates may not reflect the full 100 or 200 basis point change on interest income and interest expense or on the fair value of financial assets and liabilities as the rates are assumed to not fall below zero.

#### ITEM 4. CONTROLS AND PROCEDURES

#### **EVALUATION OF DISCLOSURE CONTROLS AND PROCEDURES**

We maintain disclosure controls and procedures as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934 (Exchange Act) that are designed to provide reasonable assurance that information required to be disclosed by us in reports that we file or submit under the Exchange Act is (i) recorded, processed, summarized and reported within the time periods specified in SEC rules and forms; and (ii) accumulated and communicated to our management, including our principal executive officer and principal financial officer, as appropriate to allow timely decisions regarding required disclosure.

In connection with the filing of this quarterly report on Form 10-Q, management evaluated, under the supervision and with the participation of our Chief Executive Officer and Chief Financial Officer, the effectiveness of the design and operation of our disclosure controls and procedures as of September 30, 2024. Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective at the reasonable assurance level as of September 30, 2024.

#### CHANGES IN INTERNAL CONTROL OVER FINANCIAL REPORTING

There have been no changes in our internal control over financial reporting during the quarter ended September 30, 2024 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

#### PART II. OTHER INFORMATION

#### ITEM 1. LEGAL PROCEEDINGS

A description of our legal proceedings is included in and incorporated by reference to Note 8 of Notes to the Condensed Consolidated Financial Statements included in Part I, Item 1 of this report.

#### ITEM 1A. RISK FACTORS

In addition to the other information set forth in this report, you should carefully consider the factors discussed in Part I, Item 1A, "Risk Factors" of our 2023 10-K, which could materially affect our business, financial condition or future results. The risks described in our 2023 10-K are not the only risks facing us. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition or future results.

There have been no material changes to the risk factors as disclosed in our 2023 10-K.

#### ITEM 2. UNREGISTERED SALE OF EQUITY SECURITIES AND USE OF PROCEEDS

# Issuer Purchases of Equity Securities (a) Third Quarter 2024

For the Month Ended	Total Number of Shares Purchased		verage Price Paid Per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Maximum Number of Shares That May Yet Be Purchased Under The Plans or Programs
	(in millions)			(in millions)	(in millions)
July 30, 2024	0.1	\$	571.53	0.1	43.7
August 31, 2024	1.3		577.00	1.3	42.4
September 30, 2024	0.2	_	596.03	0.2	42.2
Total	1.6			1.6	

<sup>(</sup>a) In November 1997, our Board of Directors adopted a share repurchase program, which the Board of Directors evaluates periodically. In June 2024, the Board of Directors amended our share repurchase program to authorize the repurchase of up to 35 million shares of our common stock in open market purchases or other types of transactions (including prepaid or structured repurchase programs), in addition to all remaining shares authorized to be repurchased under the Board's 2018 renewal of the program. There is no established expiration date for the program. The Board of Directors from time to time may further amend the share repurchase program in order to increase the authorized number of shares which may be repurchased under the program.

#### ITEM 5. OTHER INFORMATION

#### **Trading Arrangements**

During the quarter ended September 30, 2024, none of the Company's directors or officers (as defined in Rule 16a-1(f) under the Exchange Act) adopted or terminated any contract, instruction or written plan for the purchase or sale of Company securities intended to satisfy the affirmative defense conditions of Rule 10b5-1(c) under the Exchange Act or any non-Rule 10b5-1 trading arrangement.

#### ITEM 6. EXHIBITS\*

The following exhibits are filed or incorporated by reference herein in response to Item 601 of Regulation S-K. The Company files Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q and Current Reports on Form 8-K pursuant to the Securities Exchange Act of 1934 under Commission File No. 1-10864.

- 3.1 Certificate of Incorporation of UnitedHealth Group Incorporated (incorporated by reference to Exhibit 3.1 to the Company's Registration Statement on Form 8-A/A filed on July 1, 2015)
- 3.2 Amended and Restated Bylaws of UnitedHealth Group Incorporated, effective February 23, 2021 (incorporated by reference to Exhibit 3.2 to UnitedHealth Group Incorporated's Current Report on Form 8-K filed on February 26, 2021)
- 4.1 Amended and Restated Indenture, dated as of April 27, 2023, between UnitedHealth Group Incorporated and Wilmington Trust Company, as successor trustee (incorporated by reference to Exhibit 4.1 to UnitedHealth Group Incorporated's Current Report on Form 8-K filed on April 28, 2023)
- 4.2 Indenture, dated as of February 4, 2008, between UnitedHealth Group Incorporated and U.S. Bank National Association (incorporated by reference to Exhibit 4.1 to the Company's Registration Statement on Form S-3, SEC File Number 333-149031, filed on February 4, 2008)
- 4.3 Supplemental Indenture, dated as of April 18, 2023, between UnitedHealth Group Incorporated and U.S. Bank Trust Company, National Association, as trustee, relating to the 6.875% Senior Notes due 2038 (incorporated by reference to Exhibit 4.1 to UnitedHealth Group Incorporated's Current Report on Form 8-K filed on April 24, 2023)
- 31.1 Certifications pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 32.1 Certifications pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- 101.INS XBRL Instance Document the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document.
- 101.SCH Inline XBRL Taxonomy Extension Schema Document.
- 101.CAL Inline XBRL Taxonomy Extension Calculation Linkbase Document.
- 101.DEF Inline XBRL Taxonomy Extension Definition Linkbase Document.
- 101.LAB Inline XBRL Taxonomy Extension Label Linkbase Document.
- 101.PRE Inline XBRL Taxonomy Extension Presentation Linkbase Document.
  - 104 Cover Page Interactive Data File (formatted as Inline XBRL and embedded within Exhibit 101).

<sup>\*</sup> Pursuant to Item 601(b)(4)(iii) of Regulation S-K, copies of instruments defining the rights of certain holders of long-term debt are not filed. The Company will furnish copies thereof to the SEC upon request.

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

# UNITEDHEALTH GROUP INCORPORATED

/s/ Andrew Witty	Chief Executive Officer	Dated: November 4, 2024
Andrew Witty	(principal executive officer)	
/s/ JOHN REX	President and Chief Financial Officer (principal financial officer)	Dated: November 4, 2024
John Rex	(principal infalicial officer)	
/s/ Thomas Roos	Senior Vice President and	Dated: November 4, 2024
Thomas Roos	Chief Accounting Officer (principal accounting officer)	